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10 June 1964
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[REDACTED]

Subject:

- A) Consolidation of the Technical Proposal for a Specific Format Chip Printer
- B) Form of Contract Proposed to Govern the Anticipated Procurement

References:

- A) Performance Requirements for a Specific Format Chip Printer Document, dated 2 March 1964

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- B) [REDACTED] Letter dated 16 April 1964
- C) [REDACTED] Letter dated 3 June 1964

Enclosures:

Three (3) Copies of the Consolidated Technical Proposal for a Specific Format Chip Printer, SME-CF-122(B)

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Dear [REDACTED]

STATOTHR This letter will confirm the conversation which we had earlier today.

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[REDACTED] agrees to accept a CPIF type of contract as opposed to the straight CPFF type contract which was proposed in our previous letters (Reference "B" and "C"). Under the terms of a CPIF type of contract, we further agree to an eighty-twenty (80-20) sharing arrangement. Your suggestion, that performance incentives be negotiated upon the completion of Phase I, the Design Submittal and Acceptance, is an excellent one, in which [REDACTED] readily concurs.

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[REDACTED]

As a matter of convenience, the original technical proposal, SME-CF-122, and the Addendum, SME-CF-122A, have now been consolidated into one document, SME-CF-122(B). The consolidated document, SME-CF-122(B), is the enclosure to this letter. In essence, the consolidated document has been prepared by inserting the Addendum pages, in their proper sequence,

Declass Review by NIMA/DOD

10 June 1964

into the original proposal. You will recall that the Addendum pages resulted from the technical conference which was held with Messrs. [REDACTED] on 18 May 1964.

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We look forward to working with you on this project. The appropriate manpower and facilities are available, which would allow the job to be started immediately.

Very truly yours,

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